

**SYSTEMS, METHODS AND COMPUTER PROGRAM PRODUCTS FOR
PROVIDING CUSTOMER SALES INFORMATION**

Abstract

A method for providing customer sales information includes sending a request for customer sales information associated with a customer from a member of a business organization to a customer sales information processing and communication (CSIPC) server associated with the business organization using a terminal that is remote from the CSIPC server. External credit rating information associated with the customer is retrieved from an external credit rating agency (ECRA) system using the CSIPC server. The ECRA system is not associated with the organization. The customer sales information is sent from the CSIPC server to the terminal. The customer sales information is based on the external credit rating information. Related systems and computer program products are also described.